A Quantum Approach To Cognitive Bias Modelling A Survey

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Quantum for Cognitive Bias

Vienna UT & ETH Zurich

Outline



1 Motivation

Quantum Cognition

2 Appropriate Map

Context dependent map to reduce bias

3 Summary & Outlook

Visual Quantum effects

Motivation	Appropriate Map	Summary & Outlook
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Quantum Cognition		

" "Rational" decision-making methods ... logic, mathematics, probability theory ... [are] incapable of solving the natural adaptive problems ..." [Cosmides & Tooby 1994 p.329]

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Quantum Cognition		

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"... suggests that biases often are not design flaws, but design features" [Haselton et al. 2005]

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- Who produces the bias?
 - the theory or people

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Quantum Cognition		

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- Who produces the bias?
 - the theory or people
- Our solution: use another theory

What is Quantum Cognition?

- A field that uses formalisms of quantum mechanics to model cognitive phenomena
 - Interference effect [Townsend et al. 2000]
 - Order effect [Wang & Busemeyer 2012]
 - Disjunction effect [Tversky & Shafir 1992]
 - Conjunction effect ["Linda is a bank teller" Tversky & Kahneman, 1983]
 - Concept combination, Prototype theory [Rosch, Aerts & Gabora 2005]

Appropriate Map

Summary & Outlook

Quantum Cognition

Example - Superposition







(b) Two faces/ Vase

Figure : Bi-stable visualizations can be interpreted as in a superposition state: An observer is not able to perceive both interpretations simutaneouslly

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Mathematics of Quantum Cognition







 $|b\rangle$ $|a\rangle$ Figure : 3 dimensional Hilbert space

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Context dependent map to reduce bias		

Prediction of an appropriate Map with a Hilbert Space Model

Include the SCOP in a map service to reduce cognitive biases



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A Hilbert Space Model for Concepts

presented by [Aerts and Gabora 2005a,b]

State Context Property (SCOP)

sets:

Σ = {p1, p2,...} representing the states a concept can assume
 M = {e1, e2, ..., f1, f2, ...} including contexts for a concept
 L = {a1, a2, ...} containing properties or features for a concept

functions:

- µ(q,e,p) calculates the transition probability from one state q
 to another state p under the influence of context e
- v(p,a) weights the importance of one property a in a particular state p

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SCOP representation of the concept map

States of the map, set $\boldsymbol{\Sigma}$

- \widehat{p} map
- **p1** roadmap
- p2 hiking map
- p3 city map
- p4 nautical chart
- p5 ski runway map
- **p6** bicycling map

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Context dependent map to reduce bias		

SCOP representation of the concept map

States of the map, set Σ	Layers of the map, set $\mathscr L$
$\widehat{oldsymbol{p}}$ map	a1 road
p1 roadmap	a2 lake
p2 hiking map	a3 buildings
p3 city map	a4 mountains
p4 nautical chart	a5 ski runs
p5 ski runway map	a6 bicycling lanes
p6 bicycling map	a7 hiking path
	a8 contour lines

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state of the concept map

Context dependent map to reduce bias

Calculate the appropriate Map via context

Agent

I need a map.

calculations

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Calculate the appropriate Map via context

Agent

I need a map.

state of the concept map

map

calculations

•
$$|x_{\widehat{p}}\rangle = \sum_{u \in M} \frac{1}{\sqrt{1800}} |u\rangle$$

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Calculate the appropriate Map via context

Agent

- I need a map.
- I plan a bicycle trip.
 - calculations

•
$$|x_{\widehat{p}}\rangle = \sum_{u \in M} \frac{1}{\sqrt{1800}} |u\rangle$$

state of the concept map

🛈 map

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Calculate the appropriate Map via context

Agent

- I need a map.
- I plan a bicycle trip.

state of the concept map

- map
- 2 map for bicycling

calculations

•
$$|x_{\widehat{p}}\rangle = \sum_{u \in M} \frac{1}{\sqrt{1800}} |u\rangle$$

• $|x_{p_6}\rangle = \frac{P_{e_6}|x_{\widehat{p}}\rangle}{\sqrt{\langle x_{\widehat{p}}|P_{e_6}|x_{\widehat{p}}\rangle}} = \sum_{u \in e_6} \frac{1}{\sqrt{100}} |u\rangle$

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Calculate the appropriate Map via context

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state of the concept map

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calculations

$$\begin{array}{l} \bullet \quad |x_{\widehat{p}}\rangle = \sum\limits_{u \in M} \frac{1}{\sqrt{1800}} |u\rangle \\ \bullet \quad |x_{p_6}\rangle = \frac{P_{e_6}|x_{\widehat{p}}\rangle}{\sqrt{\langle x_{\widehat{p}}|P_{e_6}|x_{\widehat{p}}\rangle}} = \sum\limits_{u \in e_6} \frac{1}{\sqrt{100}} |u\rangle \\ \bullet \quad \text{nautical map? } \mu\left(p_4, e_4, x_{p_6}\right) = \langle x_{p_6}|P_{e_4}|x_{p_6}\rangle = 0 \ \% \end{array}$$

Calculate the appropriate Map via context

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• bicycle map?
$$\mu(p_6, e6, x_{p_6}) = \langle x_{p_6} | P_{e6} | x_{p_6} \rangle = 0.88 \%$$

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Calculate the appropriate Map via context

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$$|x_{\widehat{p}}\rangle = \sum_{u \in M} \frac{1}{\sqrt{1800}} |u\rangle$$

• $|x_{p_6}\rangle = \frac{P_{e_6}|x_{\widehat{p}}\rangle}{\sqrt{\langle x_{\widehat{p}}|P_{e_6}|x_{\widehat{p}}\rangle}} = \sum_{u \in e_6} \frac{1}{\sqrt{100}} |u\rangle$

• bicycle map? $\mu(p_6, e6, x_{p_6}) = \langle x_{p_6} | P_{e6} | x_{p_6} \rangle = 0.88 \%$ • include roads in the map? $v(x_{p_6}, a_1) = 0.8 \%$

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Visual Quantum effects		

Is there a visual interference?

- hypothesis: visual double slit experiment
- evidence that simultaneous tasks can interfere [Pashler 1994]

part of a webpage

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whole webpage

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Visual Quantum effects		

Summary

- Quantum cognition uses formalisms of quantum mechanics to model cognitive phenomena
- Reduce cognitive load with serving appropriate information
- Outlook
 - visual priming
 - visual interference
 - any suggestions?